



## **Mango Teleservices chooses Industry leader Cisco to set up technology backbone for first Private International Internet Gateway Services in Bangladesh**

**Dhaka, BANGLADESH, June 6, 2008** – Mango Teleservices Limited, today announced that it is has chosen Cisco® as the technology solution provider to enable setting up the first private International Internet Gateway (IIG) services in Bangladesh. A first of its kind in the country's private sector and a key facilitator to Internet Service Providers in the region, Mango's services are slated to be operational from June 2008.

The services, based on the Cisco IP Next Generation Network (IP NGN) architecture, are geared to meet the growing demand for high-speed Internet access services and are aimed at bringing cost effective, quality Internet solution to the masses.

**A Mannan Khan, Chairman, Mango Teleservices Ltd. said,** “We were looking for a technology solution provider to help us fulfill our dream of being able to provide cost effective, quality Internet solution to the people of Bangladesh. With their ability to understand our specific business requirements and their end-to-end technology expertise, Cisco has been able to provide us a solution which has brought about business transformational changes and most importantly is helping us meet our objective of being a proactive catalyst fueling the growth of Internet penetration in Bangladesh.”

In the first phase, two Point-of-Presence (POP) are being set up in Dhaka and Chittagong and with time, it would be expanded locally and in multiple locations worldwide. The Cisco technology that is being implemented to set up the backbone are XR 12000 Internet Router, 7609 Aggregate Router, ME3400, 7201 and Service Control Engine. The network architecture used is IPv6 and MPLS ready with Terabit switching and routing capability. Once complete, it would provide the end users with a higher Gigabit connectivity thereby giving access to an uninterrupted Internet experience.



**Mr. Rajesh Chainani, Sr. Vice President – Service Provider, Cisco India and SAARC said,** “We are extremely pleased that Mango Teleservices has chosen the Cisco IP NGN architecture as the basis of their technology backbone. Our goal is to deliver the most advanced network infrastructure that enables Mango to roll out services to customers in timely and cost – effective manner.” He added, “It has been proven that access to high quality bandwidth helps transform the economy of a given country and with Mango rolling out services across Bangladesh, we are confident that this will have a positive impact on the economy of the country.”.

The information and communication market has started growing rapidly as the IP bandwidth has become cheaper with the recent introduction of submarine cables. The Bangladesh IP back bone utilization is less than 2 Gbps with very low internet penetration of 0.35% in 2007 against the Asian average of more than 12%. The IP backbone requirement is expected to increase to 20 Gbps within the next 3 years.

### **About Mango Teleservices**

Mango Teleservices Limited is the only private sector International Internet Gateway (IIG) service provider in Bangladesh. Mango owns the IIG license through an open auction from Bangladesh Telecommunication Regulatory Commission (BTRC). With a world class network, equipment, team and International carrier partners, Mango intends to *bring affordable quality internet to the masses of Bangladesh together with all stakeholders*, their aim is to CLIC (Connect, Learn, Innovate and Collaborate). For more information on Mango Teleservices, please visit the website at [www.mango.com](http://www.mango.com)

### **About Cisco Systems**

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